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Innovative Glass Corporation Partners with Saint-Gobain to Become Its Exclusive Representative of SageGlass® in the New York/Tristate Region

Innovative Glass expands its eGlass® family of Smartglass solutions with electronically tintable SageGlass for exterior applications.

PLAINVIEW, NY; JANUARY 2018 — Innovative Glass Corporation, manufacturer and distributor of dynamic glass solutions, is pleased to announce a strategic alliance with Saint-Gobain, makers of electronically tintable SageGlass®, to become the company's exclusive Sales Representative in New York, New Jersey and Connecticut. This partnership enables Innovative Glass to offer another high-quality, yet cost-effective and reliable exterior smartglass solution to further address the light and energy management needs of some of the area's most demanding customers. Applications include facades and atria for office buildings, auto dealerships, retail facades, big box stores, restaurants, hospitality properties, education sites and branches of government.

"The ability to tint and regulate the light, heat, and energy that enters a building through its windows is a function architects and designers have sought for years," said Innovative Glass Chairman and CEO, Steve Abadi, creator and developer of the eGlass product line which includes Switchable LC Privacy Glass. "With SageGlass from Saint-Gobain, we are now able to break the dynamic glass price barrier for these customers with a technology that is dependable, accessible and market proven."

Electronically tintable SageGlass is engineered to tint or clear, automatically or on demand, to control sunlight and prevent heat and glare without the need for blinds or shades. SageGlass dramatically reduces energy demand and the need for HVAC by blocking up to 91% of solar heat. As part of the Saint-Gobain family of brands, SageGlass is backed by more than 350 years of building science expertise. This SageGlass legacy and pedigree, according to officials at Innovative Glass, makes it an ideal fit for their expanding portfolio of smartglass solutions.

"We are pleased with the addition of Innovative Glass to our team of valued sales organizations," said Brian Hansen, North American Sales Director of SageGlass. "With the many

segments, stakeholders, specifiers, and consultants that we will now be able to reach, this agreement opens a new path for both companies into exciting applications and installations. It will spur mutual growth in both the short and long term.”

“The opportunities for our Sales Representatives to offer a highly functional, trustworthy, and dynamically tintable exterior glass solution is one that our sales team has requested for some time now,” said Anthony Branscum, Vice President of Architectural Sales for Innovative Glass. “Our partnership with Saint-Gobain will no doubt prove strategically valuable to both organizations. We expect that the expanded availability of SageGlass in the region will now quickly advance the adoption of energy efficient, state-of-the-art tintable glass throughout the construction and architectural communities of the Northeast.”

“We are honored and privileged to partner with a brand such as SageGlass and its parent company Saint-Gobain,” added Steve Abadi. “And to accelerate awareness and sales for this unique solution, we have added a full-size, zone-controllable display of SageGlass technology to our world-class eGlass showroom at our corporate headquarters in Plainview, NY. We invite all area architects and builders to come see firsthand the remarkable properties of this powerful and capable smartglass solution. We are proud to now add it to our roster of brands.”

For more info: www.InnovativeGlassCorp.com/Sageglass

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About Innovative Glass

Innovative Glass is a New York-based company that specializes in manufacturing and supporting Switchable LC Privacy Glass Solutions powered exclusively with eGlass® brand technology as well as other dynamic glazing glass products to the industry since 2003. eGlass marries glass with electronics, providing users with complete control over light, privacy, sunglare and heat gain, whether automatically or at the touch of a button or at the sound of a voice command. The company has recently launched an expansive and immersive state-of-the-art hands-on engagement showroom at its new headquarters in Plainview, NY.

About Saint-Gobain in North America

Saint-Gobain, one of the world’s largest building materials companies and manufacturer of innovative material solutions, helps create great living spaces by combining comfort and sustainability. For more than three-and-a-half centuries, Saint-Gobain has been enhancing the wellbeing of people everywhere, whether by addressing climate change, delivering true sustainable development, advancing the information revolution, participating in medical breakthroughs or playing a vital role in space exploration.